



ENVELOPE B – FINANCIAL PROPOSAL

TENDER NO: RFT-OPS-SOLARPV

REQUEST FOR PROPOSAL (RFT) PACK

FOR THE PROVISION OF PROPOSALS FOR THE ESTABLISHMENT OF SOLAR
PHOTOVOLTAIC SYSTEMS WITHIN THE IDZ ZONE

START DATE: 02 December 2022

CLOSING DATE: 31 January 2023

NAME OF TENDERER: _____

TENDERER'S ADDRESS: _____



TENDER PROPOSAL PRICE SCHEDULE

EAST LONDON INDUSTRIAL DEVELOPMENT ZONE

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CONTRACT No. RFT-OPS-SOLARPV

<p>EAST LONDON IDZ HEAD OFFICE BUILDING LOWER CHESTER ROAD SUNNYRIDGE EAST LONDON 5201</p> <p>Contact Name: A. Mzantsi.</p> <p>Telephone: 043 702 8200</p>	
<p>Name of Tenderer:</p> <p>Total Price inclusive of Value Added Tax: R.....</p> <p>Amount in Words.....</p> <p>.....</p> <p>Signature</p>	
<p>The RFT document will be available for download on the date agreed on www.elidz.co.za , CIDB web and Dispatch.</p> <p>It will be the responsibility of the respondent to ensure that the EOI reaches the ELIDZ. All tender documents are to be submitted online at https://tenderportal.elidz.co.za before the closing date and time of 12h00, 31 January 2023. only PDF documents must be uploaded with a maximum size limit of 2GB per file. Hard copy document submission will not be considered. NO LATE SUBMISSIONS WILL BE CONSIDERED</p>	

Should the price in figures not agree with the price in words the EL IDZ will only consider the price in words as valid. Should this Price Schedule be submitted Non signed and Non written price and unsigned, it will result in the disqualification of the tender.



SUPPORTING PRICE SCHEDULE

EAST LONDON INDUSTRIAL DEVELOPMENT ZONE

1.1 PV SYSTEM INFORMATION & OUTPUT

The Supplier to provide the following information in relation to the PV System design in accordance with SYSTEM SPECIFICATION provided:

1.1.1 Fair Comparison Factors

To allow a fair comparison of bids proposals, the following variables must be used for the design, costing and financial modelling of the PV system and its outputs

Variable	Rate / amount	Notes
ZAR : USD exchange rate	R15 : USD	
kVA Demand savings	Zero	
PPA term	20 years	
PPA Tariff	Flat rate R/kWh	No TOU tariffs
Annual PPA tariff escalation	5% per annum	
Annual Roof rental escalation	Zero	Possible roof sublet if applicable
Energy export revenues	Zero	Supplier free to factor in as much kWh export in design to maximise efficiency of system, but assume no revenue from exported solar energy
CAPEX cost of the PV System/s	Full cost of the PV system incl. <ul style="list-style-type: none"> • Proposal preparation costs relating to this document • Final design • Acquiring all regulatory approvals • Engagement and negotiation with IDZ tenants • Testing & Commissioning • Preparation of all hand-over documents and as-built CAD drawings • Site establishment and clean-up costs after completion 	
Operational costs to be included	<ul style="list-style-type: none"> • Operation and Maintenance • Provision of spares and replacement of parts • Monitoring & reporting • Full All-risk, Public Liability Insurance • Inverter replacement provision 	The supplier is expected to provide on-going O&M service, cleaning of panels, repairs etc.. Provide monthly monitoring and reporting for each individual IDZ tenant

1.1.2 System Design

The Supplier to provide the following information as per the table below:

TOTAL		PER ROOF	
PV System Capacity (kW ^p)		PV System Capacity (kW _p)	
Specific Yield (kWh/kW ^p)			
Include a Simplified overhead 3-D image/representation of PV system on each roof			

1.3 Financial Information

1.3.1 Financial Model

Supplier to provide extracts from their financial model showing the following line items:

The award will be based on the total cost of the 1st year in accordance with the procurement preferential scoring of BBBEE & Price of 80/20 or 90/10.

	Year 0	Year 1	Year 2	Year 3	Year 19	Year 20
CAPEX cost of system	R CAPEX						
% Equity	%						
Price per kW	R/kW						
	Unit	Year 1	Year 2	Year 3	Year 19	Year 20
kWh Generation	kWh						
PV Degradation factor	%						
PPA tariff	R/kWh						
PPA Energy Escalation	%	0%	5%	5%	5%	5%	5%
Total Amount	R						

Annexure 1 - YIELD GUARANTEE

The Supplier will have to provide a yield guarantee for the solar energy generated by the PV system. Please provide the following information:

1	% of solar energy yield guaranteed (as a % of the kWh used in the financial model 1.2.1)
2	Penalties incurred by Supplier for missing the Yield Guarantee
3	Template of the legal form of the Yield Guarantee (Agreement or Contractual clauses if part of the PPA) that will be used to contractually bind the Supplier to the IDZ for the yield guarantee. This will include the manner in which the Yield Guarantee is calculated and the terms, conditions and exclusions pertaining to the Yield Guarantee

Annexure 2 - PROOF OF FUNDING

The Supplier must provide evidence of available funding to undertake the CAPEX of the project. Please provide following information

1. Sources of funding indicating proportion of equity and debt and details of the providers of the funding.

Equity		Debt	
Provider of Equity	Amount	Provider of Debt	Amount

2. Letter / proof from provider/s of funding agreeing to the required equity and/or debt to fund this project based on the financial model provided in this document.
3. If the funding, or part of the funding, is provided from the Supplier's own balance sheet, please provide:
 - Latest audited financial accounts supporting capacity to fund the quantum indicated in 1.) above.
 - An opinion from the Auditors in the form of a Letter of comfort that the Supplier's financial position is able to support the funding indicated