

REQUEST FOR PROPOSALS (RFP)

PROVISION PROPOSALS FOR THE ESTABLISHMENT OF SOLAR PHOTOVOLTAIC SYSTEMS WITHIN THE ELIDZ ZONE

The **East London Industrial Development Zone SOC Ltd** is the operator of the East London Industrial Development Zone (ELIDZ), an entity which exists to help manufacturers to become globally competitive through the development and efficient management of a modern, purpose-built industrial location, which offers investing industries a streamlined business environment enhanced by a range of supporting services. The zone is already operational and currently houses a number of manufacturers that supply products for the local and international markets.

SCOPE OF WORK:

Tenders are being invited with suitably qualified and experienced service providers for the provision for establishment of Solar Photovoltaic Systems in the East London Industrial Development Zone, located at our facilities within the West Bank area of the Buffalo City Metropolitan Municipality.

The successful tenderer will be required to enter into a service operating agreement for the provision proposals for establishment of Solar Photovoltaic Systems within the East London Industrial Development Zone SOC Ltd.

Reference No.	Description / Name	Closing Date / Time
RFP-OPS-SOLARPV	PROPOSALS FOR THE ESTABLISHMENT OF SOLAR PHOTOVOLTAIC SYSTEMS WITHIN THE ELIDZ ZONE	31 January 2023 at 12H00

OBJECTIVE OF THE PROJECT:

The objective of this project is to, the ELIDZ will enter into a permitting SOA with suitable service providers who can carry out the provision to financing the project, supply, install and commission solar PV rooftop and ground mounted systems, as well as operate and maintain such installations, also to demonstrate the following aspect with their submission.

- **PROVIDE A BUSINESS MODEL** in which the ELIDZ as well as its tenants and stakeholders could invest, as well as raise funds, to deploy the project.
- **ENTERPRISE AND SUPPLIER DEVELOPMENT SPEND SHOULD ALSO BE A KEY FOCUS POINT OF THIS PROJECT SO THAT BROAD BASED BLACK ECONOMIC EMPOWERMENT (BBBEE) POINTS** are maximized by all shareholders in the model as well as the accrued BEE procurement benefits resulting from the establishment of such suppliers.
- **THE SERVICE PROVIDER MUST DEVELOP THIS STRUCTURE AND OPERATIONALIZE** it with all interested parties and then utilize a model to raise funding and establish the project.
- **THE MANAGEMENT OF THE PROJECT MUST BE THROUGH A LOCAL OFFICE** which would also serve to become the Operations and Maintenance (O&M) contractor for the project lifespan. Local staff must be available for the duration of the project and certain amount of skills transfer would be expected from the ELIDZ to be directed towards ELIDZ staff members as well as possible interns.
- **THE POWER PURCHASE AGREEMENTS (PPA'S) AND ALL OTHER NECESSARY ENABLING DOCUMENTS, CONTRACTS AND PERMITS**, must be developed together with the ELIDZ to ensure all necessary compliance with the laws that govern the ELIDZ and its operations. The project must be fully funded by the proposed model which needs to cover capital costs, operating costs and decommissioning.
- **THE SERVICE PROVIDER(S) SHALL ENTER INTO A SERVICE OPERATING AGREEMENT (SLA) FOR A DETERMINED PERIOD** for the implementation of the project at mutually agreed terms and conditions. No binding legal relationship will exist between any of the bidders and the ELIDZ until the execution of a signed contractual SLA.

The following is the summarized scope of work:

The preferred bidder will be required to deliver the listed deliverables below:

- Development and delivery of a business model to create a model which would transact in the project.
- Signing up of relevant shareholders within the proposed model and formal formation of the entity.
- Raising of capital required for the total project.
- Delivery of required engineering and other studies to develop the total project.
- Application and acquisition of all permits, approvals and authorizations to carry out the total project.
- Delivery and installation of the solar PV panels, inverters and all related equipment in order to test and commission the numerous solar PV rooftop and ground mounted systems up to the total anticipated amount to meet the existing demand for renewable energy supply.
- Provision of a finance model which is based on a model which also brings about BBBEE points for shareholders.
- The total system must be compatible to be integrated into the ELIDZ electrical grid network and SCADA system.
- A supply a 10% of spares and replacement parts over the lifespan of the PPA's and total project.
- The service provider will operate and maintain the system via a local office to be established in the ELIDZ. It is also intended that certain skills transfer would take place with IDZ staff as well as interns.
- The total system is to be financed and insured by the service provider.
- Testing and commissioning of the system together with any regulatory certificates, permits or application must be carried out.

BRIEFING MEETING:

Note: A Compulsory Briefing with representatives of the Employer will take place at Virtually via Microsoft Teams on 11 January 2023 starting at 10h00. Participants are to register their interests in attending the briefing meeting by emailing anathi@elidz.co.za with subject line indicating the tender name and in the body of the email the details of the personnel that will be attending the meeting. This registering to attend is to be done by no later than 09:00 on the 10 January 2023.

BID CONDITIONS:

- Tenderers are required to submit a Valid SARS Tax Clearance Certificate with their tender, or the relevant SARS pin code which will allow the ELIDZ to confirm the tenderers tax status on-line.
- Tenderers are required to submit an original or certified B-BBEE Certificate from an accredited verification agency. Companies with annual turnover less than R10 million to submit an accountant letter confirming turnover.
- Tenderer must be registered on Central Supplier Database (CSD) from National Treasury and MAAA number must be provided.
- Tenderers must submit technical and financial proposals in two separate envelopes clearly marked "Envelope A-Technical Proposal" and "Envelope B-Financial Proposal". The financial proposal will only be opened should the technical proposal be deemed compliant and responsive.
- A non-signed "Form of Offer" in the financial proposal in the "Envelope B" submission will result in the disqualification of the tender.
- Inclusion of Price Offer and/ or any price details in "Envelope A -Technical Proposal" will result in the disqualification of the tender.
- The successful Tenderer will be required to have sufficient and competent staff available to commence full time operations in accordance with the contract with effect from the Commencement Date, failing which the contract will be awarded to the next most preferred Tender.
- Tenderer to provide certified copy of company registration certificate.
- Tenderers to provide letter of good standing with Compensation Commissioner.
- Tenderers to proof of Qualifications & ECSA Membership, Electrical Engineer – Pr Eng/Pr Techno/Cert Eng & Civil Engineer – Pr Eng/Pr Techno/Cert Eng.

EVALUATION:

The evaluation will be guided by the East London Industrial Development Zone procurement policy. Points will be awarded on the basis of Price and BBBEE.

Score breakdown:

- 80 or 90 Points for Price
- 20 or 10 Points for BBBEE

All tenders not providing compulsory responsive documentation and with functionality scoring less than 70%, will not be considered for the next stage of tender evaluation.

PROPOSAL DOCUMENT & SUBMISSION:

The RFT document will be available for download on **02 December 2023 12h00 (Noon)**, at www.elidz.co.za under **Opportunities >> Tenders**.

To make a tender submission for an open tender you must have completed the registration process before and have an active login account. Navigate to <https://tenderportal.elidz.co.za> and login with your credentials captured as part of the registration process.

It will be the responsibility of the respondent to ensure that the tender/bid reaches the ELIDZ. All tender/bids documents are to be submitted online at <https://tenderportal.elidz.co.za> before the closing date and time of 12h00 on the 31 January 2023. Only PDF documents must be uploaded with a maximum size limit of 2GB per file. No late tenders or hard copy documents submissions will be accepted.

TENDER ENQUIRIES:

Queries relating to this tender may be addressed to: Ms Z. Mtebele **T:** +27 43 702 8200 **E:** zandile@elidz.co.za



east london idz
business streamlined

Tel: 043 702 8200 | www.elidz.co.za