



ENVELOPE B – FINANCIAL PROPOSAL

TENDER NO: RFP- CAN-0622

REQUEST FOR PROPOSAL (RFP) PACK
FOR THE PROVISION OF CATERING SERVICES
TO THE ELIDZ

START DATE: 08 JULY 2022

CLOSING DATE: 29 JULY 2022

NAME OF TENDERER: _____

TENDERER'S ADDRESS: _____



TENDER PROPOSAL PRICE SCHEDULE

EAST LONDON INDUSTRIAL DEVELOPMENT ZONE

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CONTRACT No. RFP-CAN-0622

EAST LONDON IDZ HEAD OFFICE BUILDING LOWER CHESTER ROAD SUNNYRIDGE EAST LONDON 5201 Contact Name: A. Mzantsi. Telephone: 043 702 8200	
Name of Tenderer:	
Total Price inclusive of Value Added Tax: R	
Amount in Words	
Signature	
This tender closes at (12h00) on (29 July 2022) at the offices of the ELIDZ located at Head Office Reception, Lower Chester Road, Sunny Ridge, East London NO LATE SUBMISSIONS WILL BE CONSIDERED	

Should the price in figures not agree with the price in words the EL IDZ will only consider the price in words as valid. Should this Price Schedule be submitted Non signed and Non written price and unsigned, it will result in the disqualification of the tender.

Pricing Notes

The Operator/ Service Provider will receive a fully equipped kitchen and storage facilities, as well as a supply of all services needed for the normal operation of the facilities, such as water and electricity, and the consumption thereof will be monitored by way of metered reading.

The Operator will be responsible for the payment of the following:

- Gas for cooking equipment;
- Telephone and fax line usage;
- All cleaning chemicals (including for the dishwasher machine) and cleaning equipment;
- Any catering equipment and tools ("kitchen smalls"), other than those provided by the ELIDZ which are classified as "major items", such as cooking ovens, grillers, tilt pans, bain maries, dishwasher machine, extraction system, cold storage, etc.
- Utilities as per ELIDZ tariff schedule; The average cost of utility usage per month in the facility is as follows:
 - a total amount of R12 183.60 excluding VAT.
 - Electricity: average consumption is 12 000 kWh
 - Water: 30KL = R700.00

ELIDZ provides a 100% discount on utilities to a maximum of R14, 000.00(Excluding VAT) escalating at 10% per annum.

The Service Provider must submit a Business Proposal including Cashflow projections for 12 months to substantiate the extent subsidy requested.

Failure to submit may affect the outcome of award.

Bidders are required to provide a price based on the extent of fixed fee (subsidy) **IF ANY** required to ensure financially viable and sustainable solution. The following should be considered in determining the price:

- Number of people in the Zone: 4000
- Economy meals per day: At least 50 plates per day



SUPPORTING PRICE SCHEDULE

EAST LONDON INDUSTRIAL DEVELOPMENT ZONE

Description	Per Month	Per month x 12 (R - Year)
Year 1		
Year 2 (Year 1 + escalation)		
Year 3 (Year 2 + escalation)		
Year 1		
Year 2		
Year 3		
Total (Excluding VAT)		
VAT @ 15%		
Total (Including VAT)		



**Transfer Total
Amount to the
Proposal Price
Schedule**

Please note that if the Grand Total Price in Supporting Price Schedule is not the same as the one in the Tender Proposal Price Schedule, only the amount that is written in words in the Tender Proposal Price Schedule will be considered.

Please include a detailed price schedule within this response as an annexure.