# REQUESTS FOR PROPOSAL (RFP)

## PROPOSAL FOR FUNDING, PROCUREMENT, AND IMPLEMENTATION OF ENERGY EFFICIENT STREET LIGHTING TECHNOLOGIES FOR RETROFITTING EXISTING STREETLIGHTS THROUGHOUT ELIDZ THROUGH A SHARED SAVINGS SCHEME

The East London Industrial Development Zone SOC Ltd is the operator of the East London Industrial Development Zone (ELIDZ), an entity which exists to help manufacturers to become globally competitive through the development and efficient management of a modern, purpose built industrial location, which offers investing industries a streamlined business environment enhanced by a range of supporting services. The zone is already operational and currently houses a number of manufacturers that supply products for the local and international markets.

### SCOPE OF WORK:

Tenders are being invited with suitably qualified and experienced service providers for PROPOSAL FOR FUNDING, PROCUREMENT AND IMPLEMENTATION OF ENERGY EFFICIENT STREET LIGHTING TECHNOLOGIES FOR RETROFITTING EXISTING STREETLIGHTS THROUGHOUT ELIDZ THROUGH A SHARED SAVINGS SCHEME in the East London Industrial Development Zone, located at our facilities within the West Bank area of the Buffalo City Metropolitan Municipality.

The successful tenderer will be required to enter into a five-year Contract for the provision for installation with the East London Industrial Development Zone SOC Ltd.

Reference No.	Description / Name	CIDB Grading	Closing Date / Time
ES/20/RWL/ SMARTLIGHTING/01	PROPOSAL FOR FUNDING, PROCUREMENT, AND IMPLEMENTATION OF ENERGY EFFICIENT STREET LIGHTING TECHNOLOGIES FOR RETROFITTING EXISTING STREETLIGHTS THROUGHOUT ELIDZ THROUGH A SHARED SAVINGS SCHEME	5EP	8 October 2021 at 12h00

The following is the summarized scope of work:

The services include the following summarised scope of work. For comprehensive scope of work, see paragraph 2.2.1.2 of the tender document Vol A (1of2).

- Delivery, removal of existing streetlights, disposing of lights and installation of 415 energy efficiency smart streetlighting lighting luminaries. Provision of a finance model which is based on a cost sharing system between the ELIDZ and the service provider
- Delivery and installation of smart wireless controllers Internet of things (IOT's) for the street light project including a ancillary equipment to successfully run the entire project from a hardware and software perspective. The selected IOT devices should be compatible with all protocols and across multiple lighting control software management systems.
- A supply of 10% spares on all luminaires and all ancillaries are to be supplied as free issue to the ELIDZ. The selected luminaire with IOT device and dimming receptacles should be able to receive a signal from the ELIDZ selected lighting control system to controlling brightness, measuring energy consumption and monitor the status of each lamp in real-time.
- Implement a smart streetlight monitoring system which will be integrated into ELIDZ SCADA.
- Testing and commissioning of the system together with any regulatory certificates, permits or application Training of identified ELIDZ staff relevant to the project and its continued optimal functioning.
- **BRIEFING MEETING:**

It is **compulsory** for interested bidders to **register** with the ELIDZ **as a potential tenderer**.

Such registration as a potential tenderer must be effected by sending an email to Anathi Mzantsi at the ELIDZ, confirming your interest in tendering, to be received by no later than **29 September 2021 at 09h00**. Please make use of the following e-mail address for such registration: anathi@elidz.co.za

Interested bidders who have **not** registered by the due date and time will **not** be entitled to submit a tender.

A Teams meeting request (with link) will be emailed to all registered potential tenderers by no later than 29 September

A virtual **Tender Clarification Meeting** with representatives of the Employer will take place with the **registered** potential tenderers on the Teams platform on 29 September 2021 starting at 10h00.

#### Tenderers are required to submit a Valid SARS Tax Clearance Certificate with their tender, or the relevant SARS pin code

- which will allow the ELIDZ to confirm the tenderers tax status on-line.

  Tenderer must be registered on Central Supplier Database (CSD) from National Treasury and MAAA number must be provided Tenderers should submit a Valid original or certified B-BBEE certification. Companies with annual turnover less than
- R10 million to submit an accountant or SARS letter confirming turnover.
- Tenderers to provide certified copy of Company Registration Certificate. Tenderers to provide Letter of Good Standing from Compensation Commissioner.
- Tenderers must submit technical and financial proposals in two separate envelopes clearly marked "Envelope A -Technical Proposal" and "Envelope B-Financial Proposal". Then the financial proposal will only be opened should the technical proposal be found to be acceptable.

  A non-signed "Form of Offer" in the financial proposal in the "Envelope B" submission will result in the disqualification
- of the tender. Inclusion of Price Offer and/or any other price related details in "Envelope A-Technical Proposal" will result in the
- disqualification of the tender.

  The successful Tenderer will be required to have sufficient and competent staff available to commence full time
- operations in accordance with the contract with effect from the Commencement Date, failing which the contract will be awarded to the next most preferred Tender.

  Registration with the CIDB in the category 5EP is compulsory for companies wishing to submit tenders.

  For quality control the bidder will be required to submit a confirmation test/compliance certificate as per Appendix E
- from the manufacture of the articles

**EVALUATION:** The evaluation will be guided by the ELIDZ procurement policy. Points will be awarded on the basis of Price and BBBEE.

#### Score breakdown:

80 Points for Price 20 Points for BBBEE

All tenders not providing compulsory responsive documentation and with functionality scoring less than 70%, will not be considered for the next stage of tender evaluation

PROPOSAL DOCUMENT & SUBMISSION: The RFP document will be available for download from 17 September 2021, at www.elidz.co.za under Opportunities >> Tenders

The tender must be submitted in in two separate envelopes clearly marked "Envelope A-Technical Proposal" and "Envelope B-Financial Proposal" with the name/address of submitting company and the tender reference number. They must be deposited in the tender box in **ELIDZ Administration 1 Building situated at Lower Chester Road,** Sunnyridge, East London, 5214.

ELIDZ will not be responsible for tenders placed in an incorrect tender box. The ELIDZ and ELIDZ representative will not be held responsible for the receipt of tenders via courier services and the like.

No late tenders will be accepted. Only original tenders will be accepted. Telegraphic, telephonic, telex, facsimile and e-mail will not be accepted.

### **TENDER ENOUIRIES:**

Queries relating to this tender may be addressed to: Ms A. Mzantsi **T:** +27 43 702 8258 **I E:** anathi@elidz.co.za



