



## ENVELOPE B – FINANCIAL PROPOSAL

TENDER NO: PROJ-ICT-082

# HPE DATA STORAGE & INFRASTRUCTURE MAINTENANCE 2021

## REQUEST FOR PROPOSAL (RFP) PACK

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FOR THE SUPPLY AND CONFIGURATION OF HPE DATA STORAGE &  
INFRASTRUCTURE MAINTENANCE FOR THE EAST LONDON INDUSTRIAL  
DEVELOPMENT ZONE

START DATE: 30th April 2021

CLOSING DATE: 24<sup>th</sup> May 2021 (12h00)

NAME OF TENDERER: \_\_\_\_\_

TENDERER'S ADDRESS:

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# TENDER PROPOSAL PRICE SCHEDULE

## EAST LONDON INDUSTRIAL DEVELOPMENT ZONE

HPE Data Storage & Infrastructure Maintenance 2021

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CONTRACT No. .... PROJ-ICT-082 .....

EAST LONDON IDZ  
HEAD OFFICE BUILDING  
LOWER CHESTER ROAD  
SUNNYRIDGE  
EAST LONDON  
5201

Contact Name: Zandile Mtebele .....

Telephone: 043 702 8200 .....

Name of Tenderer:

.....

Total Price inclusive of Value Added Tax:

R.....

Amount in

Words.....

.....

...

Signature .....

This tender closes at (12h00) on (24<sup>th</sup> May 2021) at the offices of the ELIDZ located at Head Office Reception, Lower Chester Road, Sunny Ridge, East London

**NO LATE SUBMISSIONS WILL BE CONSIDERED**

*Should the price in figures not agree with the price in words the EL IDZ will only consider the price in words as valid. Should this Price Schedule be submitted Non signed and Non written price and unsigned, it will result in the disqualification of the tender.*



## SUPPORTING PRICE SCHEDULE

### EAST LONDON INDUSTRIAL DEVELOPMENT ZONE

| Description                                    | Qty             | Amount<br>( R ) |
|--|-----------------|-----------------|
| HPE Greenlake Qumulo (End Capacity Total Cost) | 1               |                 |
| Backup Servers & Tape Library                  | 1               |                 |
| Project Management                             | 1               |                 |
| Hardware & Software Support Year 1 - 5         | 1               |                 |
|  |                 |                 |
|  |                 |                 |
|  | Amount<br>( R ) |                 |
| Total  |                 |                 |
| VAT @ 15%                                      |                 |                 |
| Total (Including VAT)                          |                 |                 |

Transfer Total  
Amount to the  
Proposal Price  
Schedule

Please note that if the Grand Total Price in Supporting Price Schedule is not the same as the one in the Tender Proposal Price Schedule, only the amount that is written in words in the Tender Proposal Price Schedule will be considered.

Please include a detailed price schedule within this response as an annexure.



## Greenlake Qumulo TB Bands & Pricing

### EAST LONDON INDUSTRIAL DEVELOPMENT ZONE

| Pricing Plan or Band Description<br>(Qumulo Data TB) |                  | Amount ( R ) per TB per month |
|--|------------------|-------------------------------|
| Band 1   | 0 – 1,550 TB     |                               |
| Band 2   | 1,551 – 2,919 TB |                               |
| Band 3   | 2,920 – 4,289 TB |                               |
| Band 4   | 4,290+ TB        |                               |

The price attributed to each pricing plan or band as described will be evaluated respectively to determine reasonableness of the bid proposed and will be considered within the adjudication process.

The amount (R) per TB per month needs to be all inclusive

## Greenlake Qumulo Initial & End Capacity Pricing Breakdown

### EAST LONDON INDUSTRIAL DEVELOPMENT ZONE

| Qumulo Initial Capacity          |                | Capacity  | Monthly Bill | Total Cost |
|----------------------------------|----------------|-----------|--------------|------------|
|                                  |                | 4 Servers |              |            |
|                                  | Total Capacity | 200 TB    |              |            |
|                                  | 80% Commitment | 160 TB    |              |            |
| Comments                         |                |           |              |            |
| Single Site, no growth           |                |           |              |            |
| 5 Years Total Cost Excluding VAT |                |           |              |            |

| Qumulo End Capacity                 |            | Total Capacity | Year 1    | Year 2     | Year 3     | Year 4     | Year 5     | Total Cost |
|-------------------------------------|------------|----------------|-----------|------------|------------|------------|------------|------------|
|                                     |            | 80 Servers     | 4 Servers | 12 Servers | 28 Servers | 60 Servers | 80 Servers |            |
|                                     | Capacity   | Per TB         | 200       | 600        | 1400       | 3000       | 4000       |            |
|                                     | Commitment | Per TB         | 160       | 480        | 1120       | 2400       | 3200       |            |
|                                     |            |                |           |            |            |            |            |            |
| Comments                            |            |                |           |            |            |            |            |            |
| Dual Site, 120% Year on Year Growth |            |                |           |            |            |            |            |            |
| 5 Years excluding VAT               |            |                |           |            |            |            |            |            |

Service providers are to provide a pricing breakdown as per the above tables, according to the Greenlake assumptions and capacity detail provided.