



ENVELOPE B – FINANCIAL PROPOSAL

TENDER NO: RFP-PROJ/OPS/003/2020

## REQUEST FOR PROPOSAL (RFP) PACK

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FOR THE PROVISION OF SERVICES TO PRE-PACKAGE ELIDZ PROJECTS TO PROSPECTIVE INVESTORS

START DATE: 13 November 2020

CLOSING DATE: 04 December 2020

NAME OF TENDERER: \_\_\_\_\_

TENDERER'S ADDRESS: \_\_\_\_\_

\_\_\_\_\_

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## TENDER PROPOSAL PRICE SCHEDULE

### EAST LONDON INDUSTRIAL DEVELOPMENT ZONE

FOR THE PROVISION OF SERVICES TO PRE-PACKAGE ELIDZ PROJECTS FOR PROSPECTIVE INVESTORS

CONTRACT No.

<p><b>EAST LONDON IDZ HEAD OFFICE BUILDING LOWER CHESTER ROAD SUNNYRIDGE EAST LONDON 5201</b></p> <p>Contact Name: A. Mzantsi. ....</p> <p>Telephone: 043 702 8200 .....</p>	
<p><b>Name of Tenderer:</b> .....</p> <p><b>Total Price inclusive of Value Added Tax: R</b>.....</p> <p><b>Amount in Words</b>.....</p> <p>.....</p> <p><b>Signature</b> .....</p>	
<p><b>This tender closes at (12h00) on (04 November 2020) at the offices of the ELIDZ located at Head Office Reception, Lower Chester Road, Sunny Ridge, East London</b>  <b>NO LATE SUBMISSIONS WILL BE CONSIDERED</b></p>	

*Should the price in figures not agree with the price in words the EL IDZ will only consider the price in words as valid. Should this Price Schedule be submitted Non signed and Non written price and unsigned, it will result in the disqualification of the tender.*




## SUPPORTING PRICE SCHEDULE

### EAST LONDON INDUSTRIAL DEVELOPMENT ZONE

FOR THE PROVISION OF SERVICES TO PRE-PACKAGE ELIDZ PROJECTS TO PROSPECTIVE INVESTORS

Description	Qty	Amount ( R )
Project analysis of 12 ELIDZ projects which are already packaged at a pre-feasibility level and packaging of 5 projects to a bankable feasibility level. The ELIDZ will have the rights to select the projects to be packaged to bankable level after the analysis by the service provider. The remaining 7 projects to be updated and packaged	<ul style="list-style-type: none"> <li>• Analysis of 12 projects</li> <li>• Packaging of 5 projects to bankable feasibility level</li> <li>• Update and re-packaging of remaining 7 projects to their current pre-feasibility level</li> </ul>	
Analysis of establishing an investment model for the 5 bankable feasibility projects to accommodate the investment with a decision gate on how to proceed. This only takes place subject to projects being suitably packaged and if investors are wanting to enter into this type of investment arrangement		
Development of a business plan and operating model of the investment model		
Creation of a packaged investment prospectus to be taken to market. This will be both for the bankable projects as well as the remaining updated pre-feasibility projects		
Formation and registration of the investment model together with all necessary ancillary items such as bank accounts, SARS registration, new articles of incorporation, board, or any other required statutory documents or bodies, including third party agreements where applicable		

Total (Excluding VAT)		Transfer Total Amount to the Proposal Price Schedule
VAT @ 15%		
Total (Including VAT)		



Please note that if the Grand Total Price in Supporting Price Schedule is not the same as the one in the Tender Proposal Price Schedule, only the amount that is written in words in the Tender Proposal Price Schedule will be considered. Please include a detailed price schedule within this response as an annexure.