# REQUEST FOR PROPOSAL (RFP)

# SERVICES OF AN EXPERIENCED TRANSACTION ADVISOR FOR THE PROPOSED DEVELOPMENT OF PORTIONS OF THE ALEXANDER GOLF COURSE INTO A MIXED USE DEVELOPMENT

The East London Industrial Development Zone SOC Ltd is the operator of the East London Industrial Development Zone (ELIDZ), an entity which exists to help manufacturers to become globally competitive through the development and efficient management of a modern, purpose built industrial location, which offers investing industries a streamlined business environment enhanced by a range of supporting services. The zone is already operational and currently houses a number of manufacturers that supply products for the local and international markets.

### SCOPE OF WORK:

The East London IDZ (Hereinafter the ELIDZ"), owns an 18 holes Golf Course of approximately 74 hectares, which Golf Course is sandwiched between the ELIDZ Zone 1 A and the residential area named Sunnyridge and Siyakha. The wish is to develop portions of the Alexander Golf course into a mixed use development and to reduce the Golf Course from 18 holes to 9 holes through a re-configuration exercise. The site is legally described as Farm 948, Farm 947 and a Remainder of Erf 17977. It is currently zoned as a commonage and Portion 1 of Erf 17997 is zoned Commercial for Offices and Retail. The ELIDZ wishes to subdivide the site into six pieces, rezoning the different pieces into different uses.

The ELIDZ invites interested, experienced and resourceful Transaction Advisor to respond to a Request for Proposal (RFP) for The services of an experienced Transaction Advisor to develop a project concept plan and advise and assist the ELIDZ with Technical, Financial and Legal advice from inception until the completion of the project.

Tender Reference No.	Tender Description / Name	Closing Date / Time
2018-ADV-PROP-002	The services of an experienced Transaction Advisor	22 October 2018 (12:00pm)

# **BRIEFING MEETING:**

Note: A compulsory Briefing Meeting with representatives of the Employer will take place at East London IDZ Head Office Auditorium, on 08 October 2018 (Monday) starting at 10:00 hours.

### **BID CONDITIONS:**

- Bidders are required to submit a Valid SARS PIN or Tax Clearance Certificate with their proposals.
- CSD registration not older than 10 days from closing of tender E-mailed, faxed, late, or incomplete proposals will not be considered;
- ELIDZ is not obligated to accept the lowest or any proposal;
- · Bid documents are to be securely bound;
- Any expenses incurred by the bidder in preparing and submitting the proposal will be for the tenderer's account, as the ELIDZ SOC Ltd will not accept any liability in this regard; We reserve the right to correct discrepancies and errors as necessary with the consent of the bidder; however, the
- value total of the prices shall remain unaltered: Proposals which do not comply with the tender conditions or which are incomplete will, as a general rule, not be
- considered.
- A Non-written and non-signed ELIDZ Price Schedule of the financial proposal in the "Envelope B" submission will result in the disqualification of the tender. Inclusion of Price Offer and/ or any price details in "Envelope A -Technical Proposal" will result in the disgualification
- of the tender.
- Tenderers are required to submit company registration documents and ELIDZ procurement handbook with their tender.

## **EVALUATION:**

The evaluation will be guided by the East London Industrial Development Zone procurement policy. Points will be awarded on the basis of Price and BBBEE.

# Score breakdown:

80 Points for Price · 20 Points for BBBEE

All tenders with functionality less than 70% of the total functional requirements will not be considered for the next stage of tender evaluation

TENDER DOCUMENT & SUBMISSION:

The RFP document will be available for download at no cost from 01 October 2018 12h00 (Noon) from the East London Industrial Development Zone website: www.elidz.co.za under Opportunities >> Tenders

The tender must be placed in a sealed envelope marked "Confidential" with the name/address of submitting company and the tender reference number. They must be deposited in the tender box in ELIDZ's Head offices, East London Industrial Development Zone Head Office Building, Lower Chester Road, Sunnyridge, East London,

ELIDZ will not be responsible for tenders placed in an incorrect tender box. No late tenders will be accepted. Only original tenders will be accepted. Telegraphic, telephonic, telex, facsimile and e-mail will not be accepted.

#### **TENDER ENQUIRIES:**

Queries relating to this tender may be addressed to: Ms Anathi Mgwaza

T: +27 43 702 8200 I E: anathi@elidz.co.za

